

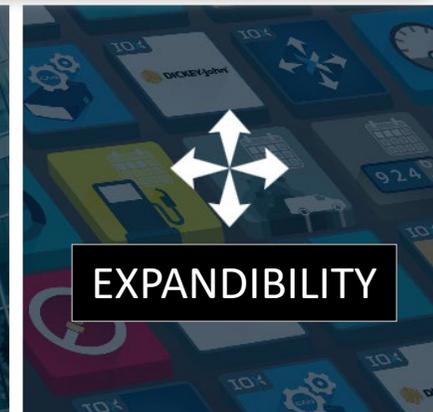
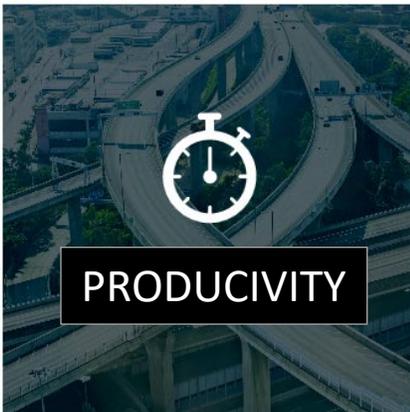


Fleet Management Solutions

GPS & Telematics

Sourcewell 
Formerly NJPA

Awarded Contract



Available to all Sourcewell members
Register today to see a live demonstration

“★★★★★ I Started services with Fleetistics in 2015. From day 1 Its been providing amazing returns on the small investment. Thank you Lynn for getting our account setup. We couldn't provide excellent services for our clients without this technology. The gas card 

 **George P Armour**
12 days ago

“★★★★★ We as a company have been using Fleetistics for a few years now to track 9 trucks, and 54 trailers all across the country. They are affordable, reliable, and always quick to help! 

 **Andy Reddick**
3 months ago

“★★★★★ I recently took a drivers improvement course and let me say first, it was an 8 hour course. The time went by quickly and the information was absolutely mind blowing. The instructor was very patient as well as kind and entertaining. The 

 **Angel Rivera**
5 months ago

- 17+ years GPS experience
- Fleets up to 5,500+ devices & 350+ locations
- Sell & service across North America
- MyFleetistics
 - Fleet Management Portal
- Telematics is all we do
- Enterprise-class fleet management
- Superior training & implementation tools

Overview

5 Pillars of Fleet Management



Safety

- Speeding
- Harsh braking
- Reverse
- Seatbelt
- Accident reduction



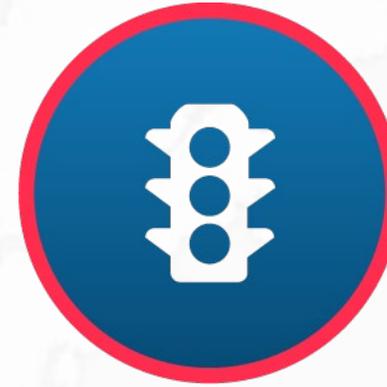
Fleet

- Automatic odometer
- Proactive maintenance
- Vehicle health
- Fuel consumption



Productivity

- Stop duration
- Dispatching
- Route efficiency
- Sales calls
- On-time service



Compliance

- HOS
- Company policies
- State/Federal laws
- Route adherence

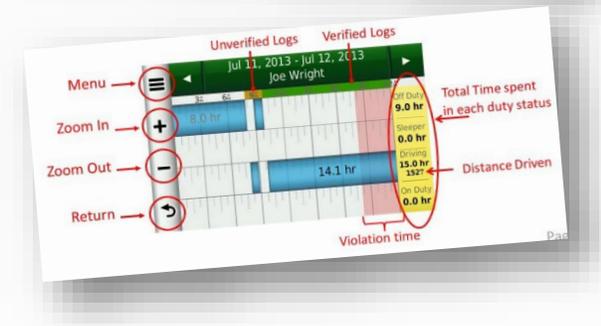


Expandability

- Integrate w/3rd party software
- Power of the IOX
- Long term ROI

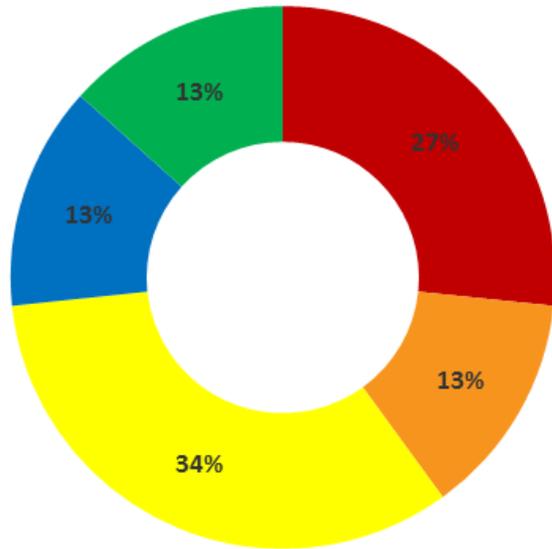
Functionality Available

- Custom Dashboard
- Driver feedback
- Rules & custom rules
- Rule settings
- Engine diagnostics
- Accident data
- Zones
- Groups
- User security
- eLogs
- DVIR
- IFTA data
- Messaging
- Active Tracking
- Fuel Usage
- Speed profile



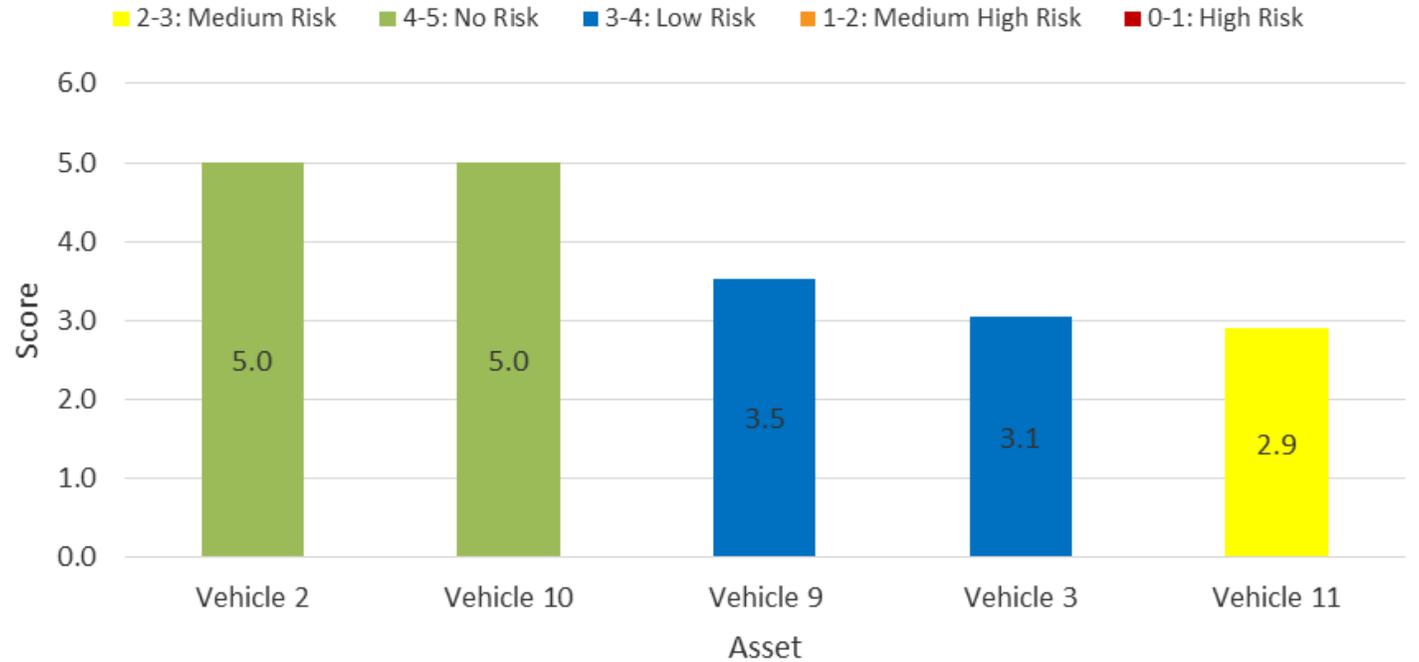
Safety Dashboards

Fleet Score



■ 0-1: High Risk ■ 1-2: Medium High Risk ■ 2-3: Medium Risk
■ 3-4: Low Risk ■ 4-5: No Risk

Top 5 Best Drivers



Analytics

- One size does not fit all
 - API & SDK
- User specific setup
- Enterprise architecture
- Behavior based data
 - GPS
 - Accelerometer
 - Engine use



Flexible Rules

- Standard
 - Harsh breaking, acceleration, cornering
 - Speeding, seatbelt, idling, long stops
 - Zone violations – entry, exit, stop in or out
 - Engine light, low battery, backing
- Custom Rules
 - Stop outside zone at specific times
 - GO Talk message
 - Notification on event – zone violation
 - PTO engaged while speed over 5 mph
 - Refer over 34 degrees

PRODUCTIVITY

On Off

Idling

This rule identifies preventable idling. In a

On Off

Late Arrival

This rule identifies late arriving at "Office"

On Off

Early Leave

This rule identifies early departures from "

On Off

Unauthorized Home Stops

This rule identifies stops at "Home" type z

On Off

Too Much Office Time

This rule identifies long stops at "Office" t

On Off

Long Lunch

This rule identifies vehicles that take a lon

On Off

Long Stops During Work Hours

Custom Rule Settings

- Beyond the basics
- Vehicle flexible as shown
- Enterprise fleet size configuration by group
 - Engine type
 - Class
 - Department
 - Job function



Exception Rule Edit ?

Name Conditions Notifications

CONDITIONS

Add engine Add zone or zone type Add speed Add speed limit Add duration Add distance More... ▼



Active Fault "General vehicle warning light is on" and Speed > 15mph and Duration > 2m and Distance > 1000yd

NOTIFICATION RECIPIENTS

Add email Add alert ▼ Add driver feedback ▼ More... ▼

There are

HELP

Choose how to application is through additi between differ

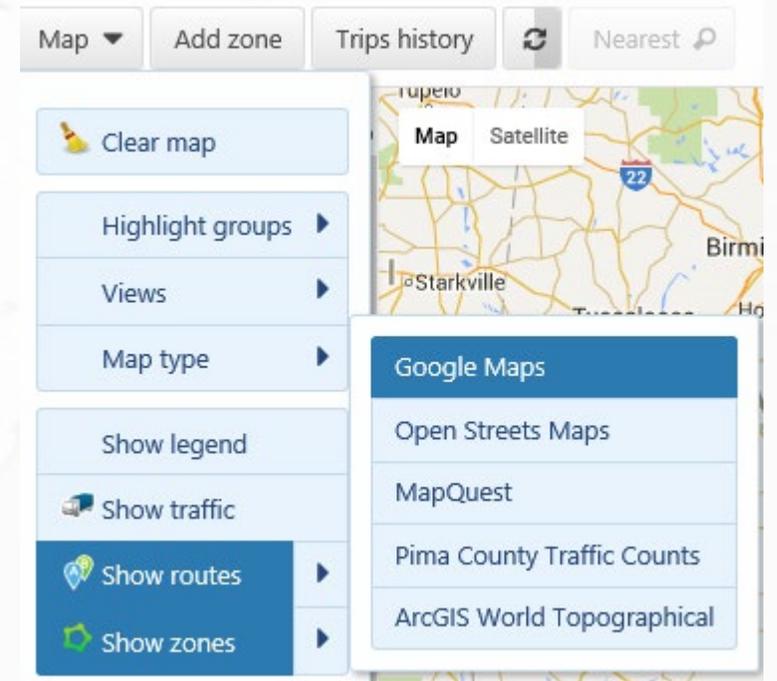
Popup
Display (or add to) a yellow popup with the number of active, less urgent alerts

Urgent popup
Display a red popup for each instance of an alert. Could produce a lot of noise if used on an easily triggered rule.

Log only
Only log a notification in "My Notifications"

Flexible

- Multiple map options
 - Google
 - MapQuest
 - OpenStreetMaps - OSM
 - Web Map Server
- OSM
 - Community maps
 - Add roads, trails, etc.
 - Live in a day
 - Great for oil and gas type industry



90% of Users...

- ...use the map for what they need
- Right information
- Easy to get to
- Quick review & move on

The screenshot displays the Fleetistics software interface. At the top, there are navigation tabs: Search vehicles or drivers, Options, Summary, Live Positions, and Reports. Below this, there are buttons for View, Add zone, Trips History, Advanced, and Close. The main content is divided into two sections: a list of stops on the left and a map on the right.

Left Panel - Stop List:

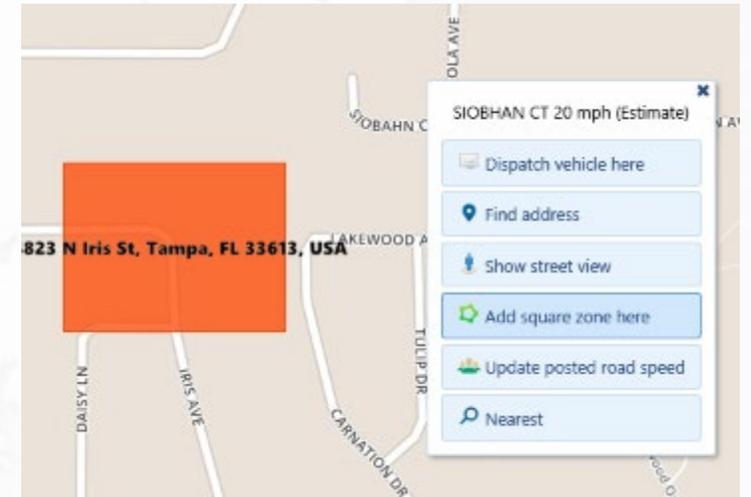
- Previous day**
- From: Tuesday, October 23, 2012 to: Wednesday, October 24, 2012**
- Tuesday, October 23** (Sample Group - EI - F150 - G06)
- Previous Stop: Office Complex** at 8:57 AM on 10/23/12
- 2h 50m stop | 13m 29s | 8mi
- 1 Arrowgrass Dr** at 11:51 AM (50m 13s stop | 3m 53s | 1mi)
- 2 Office Complex** at 12:45 PM (5h 38m stop | 3m 10s | 1mi)
- 3 Jerry Springer Home** at 6:34 PM (13h 51m stop | 11m 9s | 8mi)
- Wednesday, October 24** (Sample Group - EI - F150 - G06)
- Customer 14** at 8:29 AM (4m 56s stop | 3m 31s | 1mi)
- Jerry Springer Home** at 8:40 AM

Right Panel - Map:

The map shows a route starting from the Office Complex and visiting several stops. Key locations include K's House, Texas Roadhouse, BP Gas Station, Sam's Club, Wiregrass, Customer 29, Customer 47, Customer 24, Customer 46, Customer 59, Customer 45, Customer 58, Customer 60, Customer 28, Customer 17, Customer 18, Jerry Springer Home, Customer 23, Customer 25, Customer 21, Customer 55, Customer 10, and Customer 10. The map also shows major roads like 56, 54, 275, and 581. A legend at the bottom indicates: Too Much Office Time (red), Office Complex (green), Stopped (blue), and Home Stop During Work Hours (purple).

Zones

- Robust import
 - 200,000 zones imported
- Custom or quick add
- Used with rules & alerts
- Customer zones
 - Time at customer v. billable hours
 - Time of arrival, departure
 - Speed in zone
 - PTO/Aux use in zone
 - Idle on job
- Territories
- Home office



Time at Customer Location

- Zones enable tracking time spent with each customer
- Productivity, On-time Delivery, Billable Hours

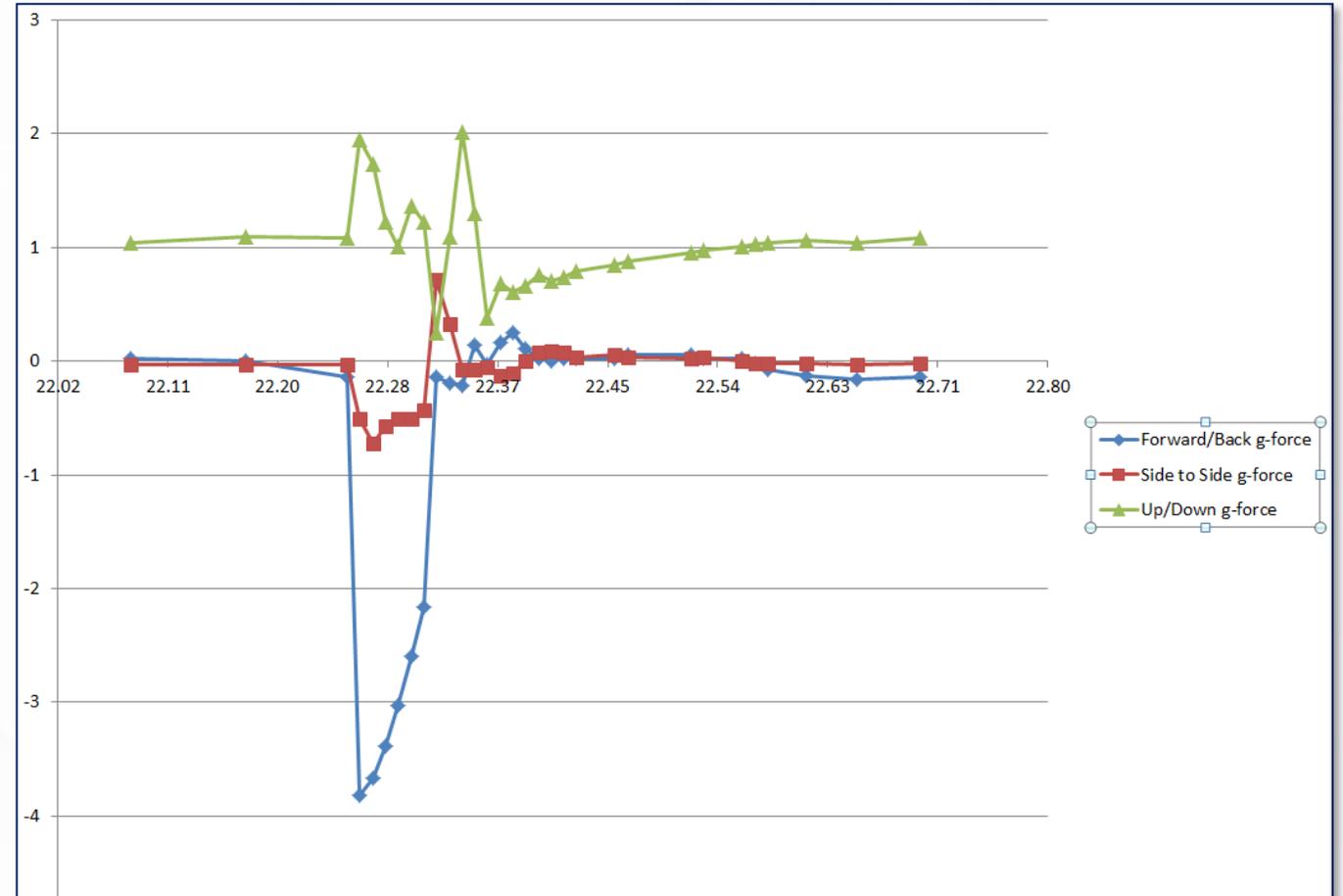
Customer Visits

Route 03 - BLT			
Fleetistics Corporate Office	Time of arrival: 03/15/16 08:38:18	Duration: 0s	Time of departure: 03/15/16 08:38:18
Route 09 - EI-FE			
EI-F Driver Home	Time of arrival: 03/14/16 15:36:51	Duration: 17h 21m	Time of departure: 03/15/16 08:58:13
EI-F Driver Home	Time of arrival: 03/15/16 11:02:29	Duration: 8m 29s	Time of departure: 03/15/16 11:10:58
EI-F Driver Home	Time of arrival: 03/15/16 11:11:11	Duration: 4h 34m	Time of departure: 03/15/16 15:46:05
EI-F Driver Home	Time of arrival: 03/15/16 16:16:28	Duration: 7m 2s	Time of departure: 03/15/16 16:23:30



Accident Recreation

- Device captures 100 seconds before and 100 seconds after
- Automatic upload
- Equip with knowledge to analyze accidents in house
 - GPS data
 - Accelerometer data
 - Engine data



Real Accident Story

- [YouTube Video](#)
- Our story about how telematics avoided a legal issue



True Custom Reports

- Choose from standard reports with normal filters
- Create new and unique reports based on standard reports
- Custom reports utilize Excel
 - Custom formulas, formatting, design
- If that doesn't work, Fleetistics can build a custom report and display in MyFleetistics

Custom Report

Asset		Group		Distance	Total Score	Rule 1 Score	Rule 2 Score	Rule 3 Score	Rule 4 Score	Rule 5 Score	Rule 6 Score
PV Dodge Van	Breakdown, Accelerometer Testing, Venter Family, Development, NM Test Group	832.41	4.3	5.0	5.0	4.4	0.0	4.9	4.3		
PM Mazda	GO7 3G MTK Internal Field Testing, Support, NM Test Group	1064.75	3.8	4.7	5.0	4.6	0.0	5.0	2.0		
SP GO6 CDMA Yaris 07	GO6 CDMA (Sprint) Beta Field Testing, Development, NM Test Group	892.13	4.0	3.3	5.0	4.4	1.4	5.0	4.9		
NC Merlita	September 2012 Release Branch Group, NM Test Group	606.02	4.4	5.0	5.0	4.9	0.0	5.0	4.7		
PV Matrix	On Job, Venter Family, Development, NM Test Group	388.18	4.1	5.0	5.0	4.0	0.0	5.0	3.5		
DLB GO7 2013 Ford F150	David B's Group, NM Test Group	680.81	3.8	5.0	5.0	3.3	0.0	0.0	5.0		



Driver Risk Score

 From Nov 01, 2013
 To Nov 30, 2013

Rule 1	30%
Rule 2	20%
Rule 3	10%
Rule 4	10%
Rule 5	10%
Rule 6	20%
Total (must equal 1)	100%


 www.Fleetistics.com
 877-467-0326, Opt 2

OK

Senior Management Report

- High level overview to spot unwanted driving behavior
 - Can be emailed to management group daily, weekly or monthly

Risk Management Report

Company Name Customer XYZ
Created on Feb 11, 2011
From Feb 10, 2011
To Feb 10, 2011
Distance Unit miles
Speed Unit mph

Speed Bands

Stop Duration Bands

Looking very good!

Not good

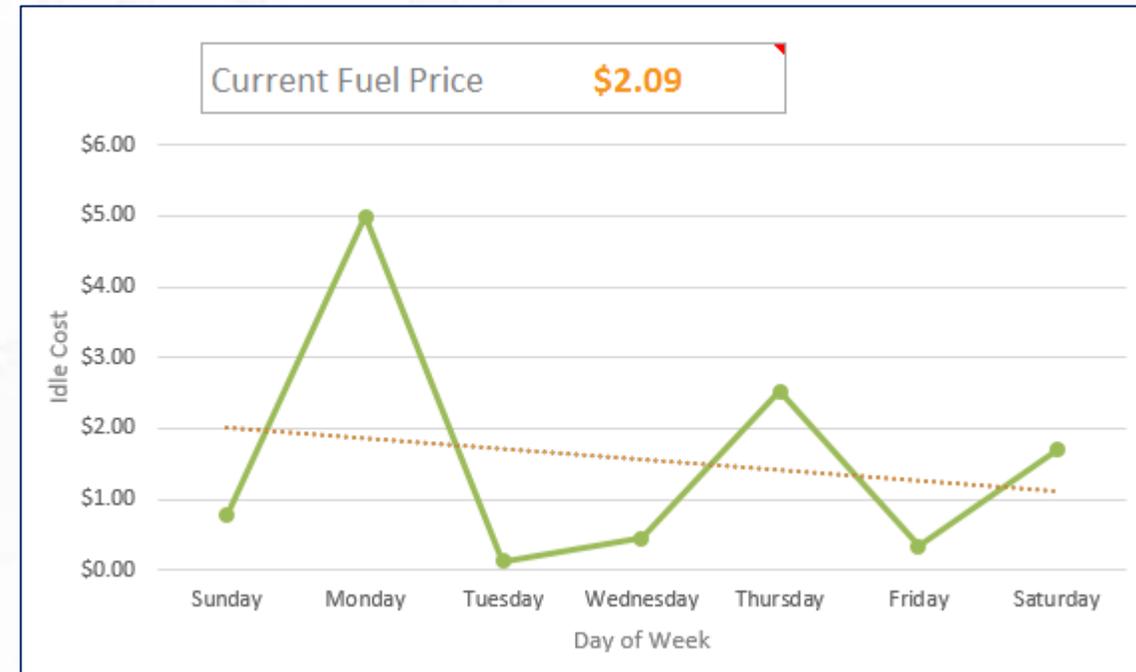
Item	Group	Speed >	Speed >	Speed >	Average Speed	Stop <	Stop >	Idling >	Idling	After	Tamper Signs	Total Distance	Total Stops				
		75	80	85		10 mins.	10 mins.	20 mins.	30 mins.	40 mins.	50 mins.	5 mins.	Duration	Hours Trips			
Truck 1	Delivery	0	0	0	23	7	0	1	1	1	1	1	0:11	0	0	14.69	11
Truck 2	Delivery	0	0	0	46	7	4	0	0	2	0	0	0:06	1	0	453.57	13
Truck 3	Delivery	0	0	0	28	13	3	0	1	1	1	0	0:01	1	0	137.78	19
Truck 4	Delivery	2	0	0	47	4	3	0	0	0	3	1	0:13	3	0	427.98	10
Truck 5	Delivery	0	0	0	53	1	0	0	0	0	0	0	0:00	0	0	23.95	1
Truck 6	Delivery	0	0	0	31	5	0	2	1	0	3	0	0:07	3	0	157.17	11
Truck 7	Delivery	1	0	0	43	9	1	0	0	2	3	0	0:05	3	0	225.84	15
Truck 8	Delivery	0	1	0	49	6	3	2	0	1	3	0	0:01	2	0	208.63	15
Truck 9	Delivery	0	0	0	47	10	1	0	2	0	2	0	0:01	0	0	314.06	15
Truck 1	Delivery	0	0	0	13	1	0	0	0	0	1	0	0:01	0	0	2.37	2

Fleet utilization data



Useful Reports

- Driving habits
- Workers congregation
- Real-time mileage
- Asset utilization
- Engine faults





Productivity

- Automated report distribution
 - Email reporting
 - No need to login to the UI
- Report Customization
- Reports in Excel or PDF for easy distribution
- Real-time notification of broken rules
- Reprocessing Data against new rules and zones

Marketplace Customer Reports

The screenshot displays the Fleetistics 'myGEOTAB' interface. At the top right, the text '877-467-0326 opt 2.' is visible. The main navigation bar includes 'Support', 'Fleetistics', '0 Notifications', and a user profile icon for 'support@fleetistics.com'. A left-hand sidebar contains a 'Groups filter' dropdown set to 'All' and a vertical menu with icons for various functions: Home, Dashboard, Map, Vehicles, Activity, PaperDoDo, Engine & Maintenance, Zones & Messages, Rules & Groups, Administration, Marketplace, Home, my Add-Ins, Hardware Add-Ons, Mobile Apps, Software Solutions, Custom Reports, and Categories... A secondary menu is open from 'Custom Reports', listing options such as Asset Management, BI & Data Analytics, Cameras, Compliance, CRM & ERP, Dispatch & Workflow, Driver Feedback, Driver Tools, Driver Training, Fuel Management & IFTA, In-Vehicle Sensors & Electronics, Mapping & Navigation, Planning / Scheduling, Remote Workers, Roadside Assistance, Route Optimization, Safety, Solution Integration, Time Management, and Vehicle Maintenance. The main content area is titled 'Custom Reports' and features a grid of report cards. Each card includes an icon, a title, and the provider's name. The reports shown are: 'DICKEY-john Driving Spread Rate ...' (By Geotab Inc.), 'DICKEY-john Material Summary ...' (By Geotab Inc.), 'Engine Light Percentage' (By Geotab Inc.), 'Fleet Breakdown by Make' (By Geotab Inc.), 'HOS - Possible Logout ...' (By Geotab Inc.), 'HOS - Unassigned Trips ...' (By Geotab Inc.), 'Improve Route Planning and ...' (By GreenMile), 'Last 3 Months Idling Trend' (By Geotab Inc.), 'Last 3 Months Mileage Trend' (By Geotab Inc.), 'Mobileye Exception Report' (By Geotab Inc.), 'Safety Scorecard' (By Geotab Inc.), 'Top 5 Seatbelt Violations' (By Geotab Inc.), 'Top 5 Speeding Violations' (By Geotab Inc.), and 'Trended Exception Report' (By Geotab Inc.).

Engine Diagnostics

- Improve uptime
- Scheduled v. Unscheduled
- Rename unknown diagnostics
- Battery voltage
- ABS
- Braking lining by axle
- Water in fuel
- Man-down button – 3rd party

Brake lining life remaining: axle 1...

Brake lining life remaining: axle 1...

Brake lining life remaining: axle 2...

Brake lining life remaining: axle 4...

Brake lining life remaining: axle 4...

Brake pedal on

Bus access door (1=on)

Cab dome light (1=on)

Cab interior temperature

Calculated Fuel Used

CAN BUS errors oscillating betw...

CAN transmit error count exceed...

Cargo dome light (1=on)

Cargo door open



Fleet – Diagnostics & Maintenance

- Second by second diagnostic data
- Proactive engine alerts
- Monitor fluid levels, temperatures, and pressures
- Proven track record integrating with a variety of fleet maintenance providers:
 - Navistar's OnCommand
 - Cummin's Connect
 - Decisiv
 - EBE
 - And many more...

BY3K-207 '10 DODGE	6:59 AM	GO Device Voltage	12.89 Volts
BY3K-207 '10 DODGE	7:24 AM	Fuel Level Input	40.78 %
BY3K-207 '10 DODGE	8:14 AM	Engine coolant temperature	90.00 Degrees C
BY3K-207 '10 DODGE	8:14 AM	Fuel Level Input	29.41 %
BY3K-207 '10 DODGE	8:14 AM	Odometer	48,996.30 km
BY3K-207 '10 DODGE	8:21 AM	Fuel Level Input	96.08 %
BY3K-207 '10 DODGE	11:13 AM	Engine coolant temperature	91.00 Degrees C
BY3K-207 '10 DODGE	11:13 AM	Fuel Level Input	71.76 %
BY3K-207 '10 DODGE	11:13 AM	Odometer	49,176.60 km
BY3K-207 '10 DODGE	11:52 AM	Fuel Level Input	73.73 %
BY3K-207 '10 DODGE	12:19 PM	Engine coolant temperature	90.00 Degrees C
BY3K-207 '10 DODGE	12:19 PM	Fuel Level Input	63.92 %
BY3K-207 '10 DODGE	12:19 PM	Odometer	49,213.50 km

Status & Fault Data

Status View ▼

Period: This V ▼

mazda

Select All/None

EI - Mazda

Device	Time	Description	Value
EI - Mazda	3:02 PM	Acceleration forward or braking	0.00 g
EI - Mazda	3:02 PM	Acceleration side to side	0.00 g
EI - Mazda	3:02 PM	Acceleration up down	1.01 g
EI - Mazda	3:03 PM	Driver Seatbelt (1=unbuckled)	1.00
EI - Mazda	3:03 PM	Engine Speed	1,360.25 RPM
EI - Mazda	3:03 PM	Driver Seatbelt (1=unbuckled)	0.00
EI - Mazda	3:03 PM	GO Device Voltage	13.00 Volts
EI - Mazda	3:03 PM	Passenger Occupancy (1=occupied)	0.00
EI - Mazda	3:03 PM	GO Device Voltage	13.90 Volts
EI - Mazda	3:03 PM	Odometer	3,401.50 km
EI - Mazda	3:03 PM	Engine Coolant Temperature	85.00 Degrees C
EI - Mazda	3:03 PM	Parking Brake (1=on)	0.00
EI - Mazda	3:03 PM	Engine Coolant Temperature	85.00 Degrees C
EI - Mazda	3:03 PM	GO Device Voltage	13.61 Volts
EI - Mazda	3:03 PM	GO Device Voltage	13.79 Volts
EI - Mazda	3:04 PM	Engine Speed	1,103.50 RPM

Device	Time	Description
EI - Mazda: Monday, June 17, 2013		
EI - Mazda	2:54 PM	Device has been unplugged
EI - Mazda	2:54 PM	Device restarted because of low voltage in power supply (brown out)

Maintenance

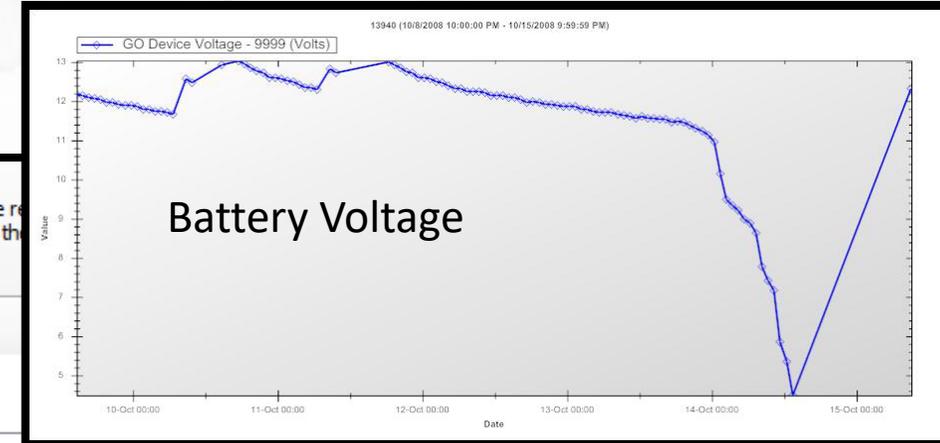
- Routine maintenance
- Reminders
- Based on days, hours or miles
- Odometer report
- Review report

Reminder Rule
 Reminder Rules determine how you will be reminded about device related tasks. Reminder Rules can be created for your organization and associate devices with the reminder rules using the interface below.

+ Add Reminder Reports ▾

Sort by: Reminder rule Device

- 10k Tire Rotation
 - Brandon Barnes GO5
 - Bryan Garmin HOS testing - FB7D
 - EI - Corolla
 - EI - F150
 - EI - F150 - GO6
 - EI - Mazda
 - Add Device...
- 36 Month Lease Ending
 - Bryan Garmin HOS testing - FB7D
 - EI - F150
 - Add Device...
- 5k Oil Change
 - Brandon Barnes GO5
 - EI - Corolla
 - EI - F150 - GO6
 - Add Device...



Reminder Rule
 Reminder Rules determine how you will be reminded about device related tasks. Reminder Rules can be created for your organization and associate devices with the reminder rules using the interface below.

Description:

Reminder Rule Type:

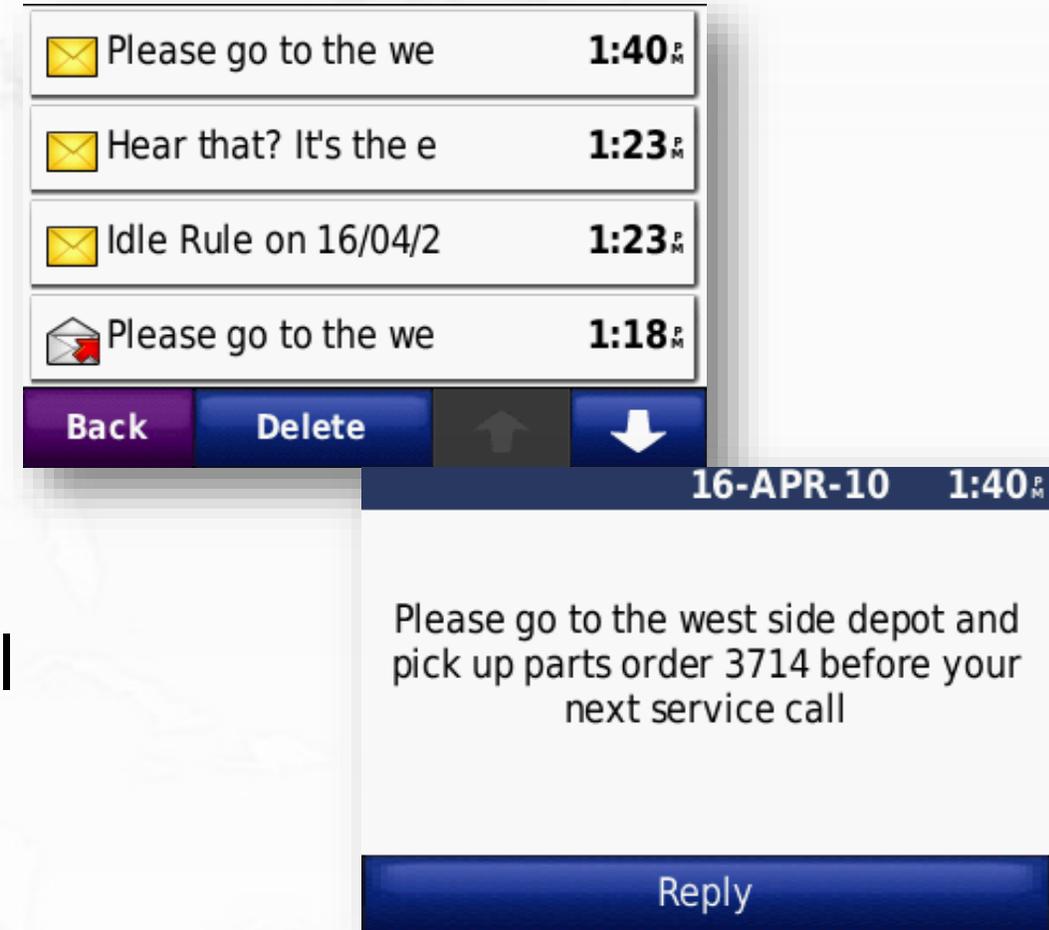
Reoccurs every month(s) or Mileage based: miles

Engine hours based: hours

Once off on:

Dispatching Features

- Directions
- Basic routing
- Text messaging
- Add to existing GO7 device
- Does not require additional data plan like tablet
- Optional service, additional small fee from Geotab



The screenshot displays a mobile application interface for dispatching. At the top, there is a list of four messages, each with a yellow envelope icon and a timestamp:

- Message 1: "Please go to the we" at 1:40 PM
- Message 2: "Hear that? It's the e" at 1:23 PM
- Message 3: "Idle Rule on 16/04/2" at 1:23 PM
- Message 4: "Please go to the we" at 1:18 PM

Below the list are four navigation buttons: "Back" (purple), "Delete" (blue), an upward arrow (grey), and a downward arrow (blue). The downward arrow is selected, opening a detailed view of the message "Please go to the west side depot and pick up parts order 3714 before your next service call". This view includes a status bar at the top showing "16-APR-10 1:40 PM" and a large blue "Reply" button at the bottom.

Future Proof Equipment

- Flexible configuration to meet future needs
- Customize at vehicle level
 - "One size does not fit all"
- Add or upgrade features as needed



- + HOS
- + Driver ID
- + Iridium
- + Garmin
- + Auxiliary
- + 3rd Party
- + More



Driver ID

- Associate a driver with every trip
- Best for shared vehicles
- Buzzer sounds if no tag ID'd
- Added to GO7
- NFC tags are secure
 - Cannot buy online
- Optional item, add at any time



Driver Feedback

- Coach driver to exhibit wanted behavior
- Customize
 - Configurable by group or vehicle
- Dramatic swift results
 - Support with HR policies
- GO Talk - [video](#)

DRIVER FEEDBACK

Restore to defaults

On Off Device beeping

On Off Beep on engine RPM

Over: RPM

On Off Beep when idling for a

Longer than: minutes

On Off Speed warning

Start Beeping: mph

Stop Beeping: mph

Beep briefly when approaching warning speed

On Off Beep on dangerous driving

Passenger Car

Truck/Cube Van

Heavy Duty

Least sensitive

Most sensitive ↗

On Off Beep when seat belt not used

Above: mph

Monitor both passenger and driver seatbelts

On Off Beep when reversing



Installation

- Implementation Planning
 - Self installation
 - Train-the-trainer
 - No hidden cost of ownership
 - Contract installation
 - Will be expensive on large trucks
 - Variables
 - # of locations
 - Vehicle types
 - "Accessories" used
 - Vehicle accessibility
 - Drive time
- Prevent Tampering



Optional mounting bracket

IOX Expanders

- Smart cable with circuit board
Daisy chain to create your custom solution
- Get the right data
- Examples:
 - eLogs
 - Driver ID
 - Temperature sensors
 - Tire pressure monitors
 - Auxiliaries



3rd Party Equipment

Fleetistics 877-467-0326 opt 2.

Groups filter All Support Fleetistics 0 Notifications support@fleetistics.com

myGEOTAB

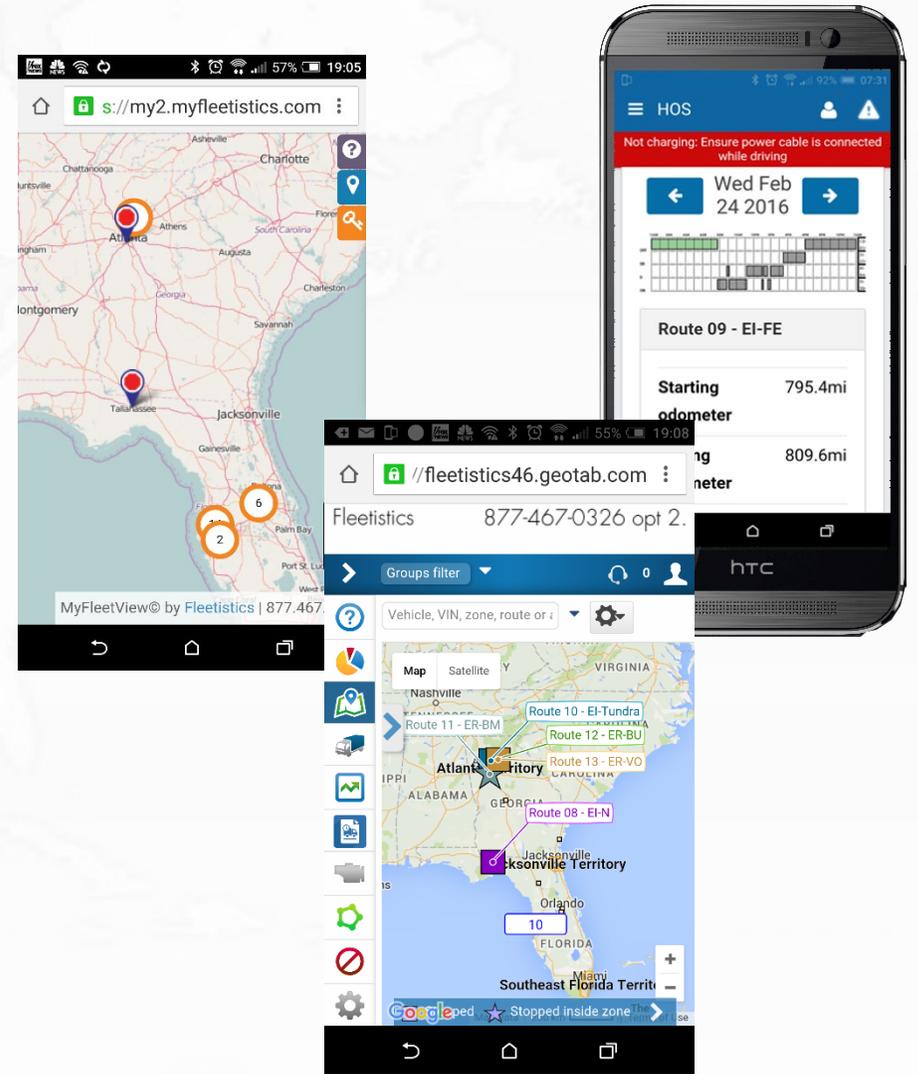
- Getting Started & Help
- Dashboard
- Map
- Vehicles
- Activity
- PaperDoDo
- Engine & Maintenance
- Zones & Messages
- Rules & Groups
- Administration
- Marketplace
- Home
- my Add-Ins
- Hardware Add-Ons
- Mobile Apps
- Software Solutions
- Custom Reports
- Categories...

Hardware Accessories & Add-Ons

<p>Advanced Collision Prevention By Mobyleye</p>	<p>Alert Notification By Geotab Inc.</p>	<p>Asset Tracking By Cirrus Link...</p>	<p>Asset Tracking - Quik ... By Fleet Hoster</p>	<p>Charge External Devices for ... By Geotab Inc.</p>	<p>Connector to Garmin for HOS and ... By Geotab Inc.</p>	<p>DICKEY-john Control Point ... By Geotab Inc.</p>	<p>Driver ID with NFC technology By Geotab Inc.</p>
<p>Driver's Camera By Zone Defense</p>	<p>Fleet Video On Demand - ... By Fleet Hoster</p>	<p>Garmin - GPS By Garmin Intl</p>	<p>Increase Volume of Driver ... By Geotab Inc.</p>	<p>Integrating 3rd Party Products By Geotab Inc.</p>	<p>Integrating Third Party Devices ... By Geotab Inc.</p>	<p>IOX Add-On for GO6/GO7 for ... By Geotab Inc.</p>	<p>Live In-Vehicle Verbal Feedback By Geotab Inc.</p>

Mobile Apps

- Various options
 - HTML 5 compliant
 - Android or iOS
- Geotab Drive
- MyFleetView
- Marketplace Partners
 - Ex. Paper DoDo



Marketplace Apps

The screenshot displays the Fleetistics Marketplace Apps interface. On the left is a navigation sidebar with the following menu items: Home, my Add-Ins, Hardware Add-Ons, Mobile Apps (highlighted), Software Solutions, Custom Reports, and Categories... The main content area is titled "Mobile Apps" and features a grid of application cards. Each card includes an icon, the app name, and the provider. The top right of the interface shows the text "877-467-0326 opt 2." and navigation links for Support, Fleetistics, 0 Notifications, and support@fleetistics.com.

App Name	Provider
Business vs Private Trips	By Soteria
Connect Mobile Capture	By EBE...
Development and Integration ...	By Fleet Hoster
DISC Mobile	By Profit Tools,...
Dispatching Appointments	By PaperDoDo Inc
Elite EXTRA	By Extra Trax, LLC
Fleet Video On Demand - ...	By Fleet Hoster
FleetSafer - Improve ...	By Aegis Mobility
Fuel, Drivers, Maintenance ...	By Fleetio
Geotab Drive	By Geotab Inc.
GoTrax	By ZenduIT
Improve Route Planning and ...	By GreenMile
Installation App	By Soteria
Invoicing & Payment ...	By PaperDoDo Inc
MyGeotab Mobile Viewer	By Fleet Nova
myMobile365 - Paperless ...	By Comply365

“I have absolutely loved with working with all of you at Fleetistics. Fleetistics is a fantastic company to work with and has such quality people. Every one of has been so helpful.”

Katie,
GPS Project Manager
500 vehicle fleet

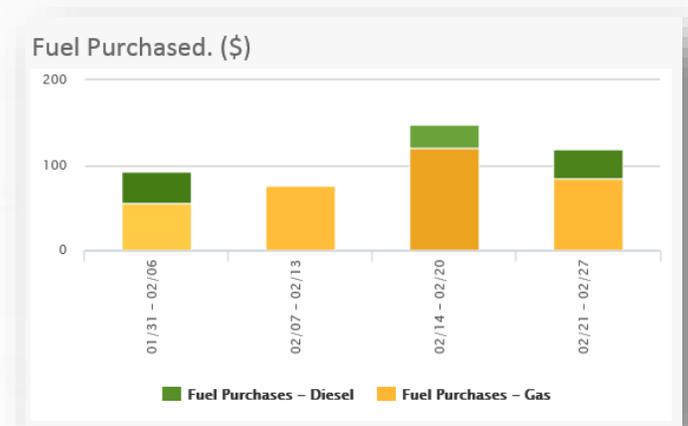
MyFleetistics

Custom Integration for Value-Added Services

Option products and services – Not with NJPA

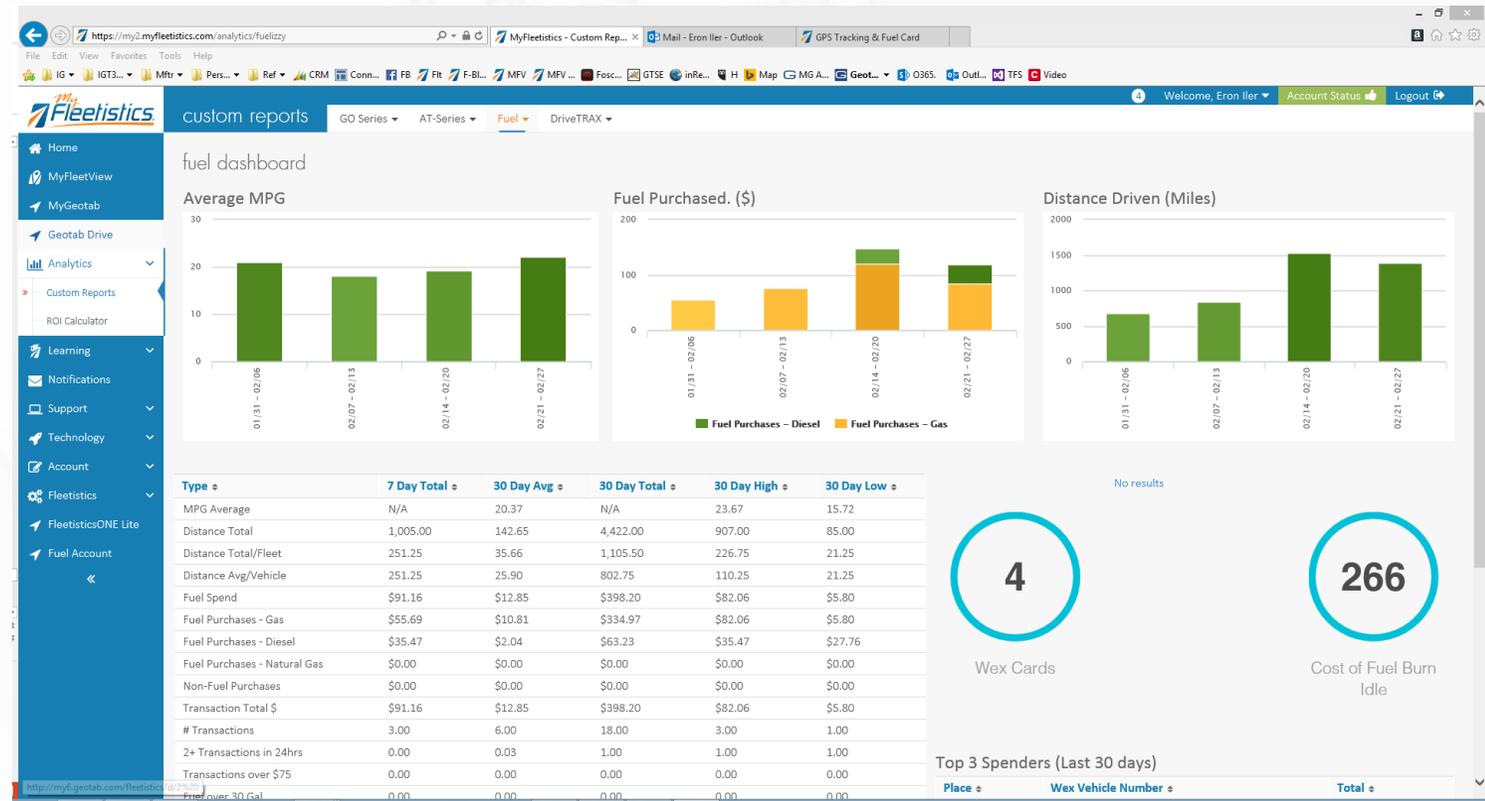
MyFleetistics

- One of a kind PM portal
- Designed for big fleet program management
- Consolidates tools, training, custom data, administration and multiple telematics providers
- Designed to reduce PM time
- Location for custom data solutions & value added services



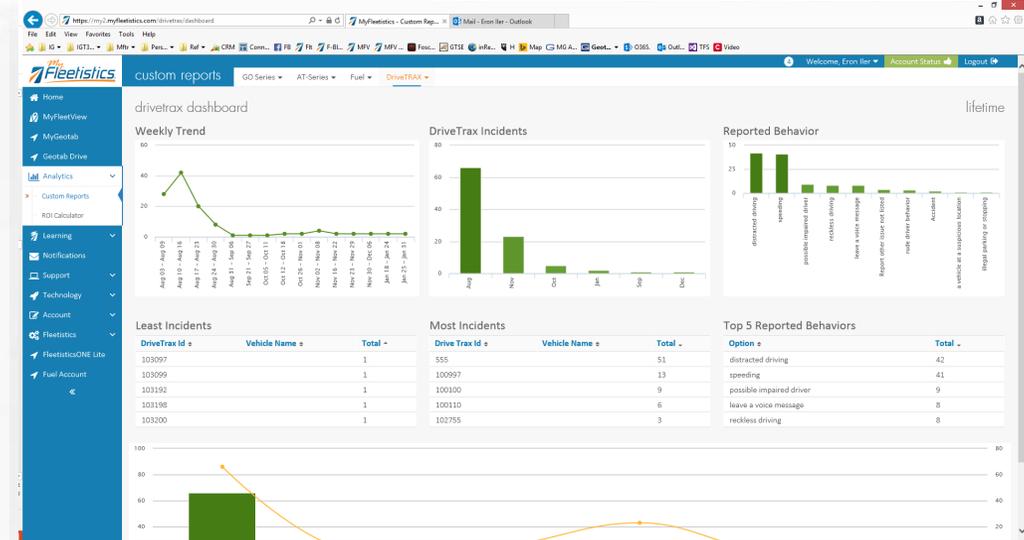
MyFleetistics & WEX Dashboard

- Still get all benefits of WEX account at no additional cost
- Custom development available to integrate with other fuel data
- Key info in one location



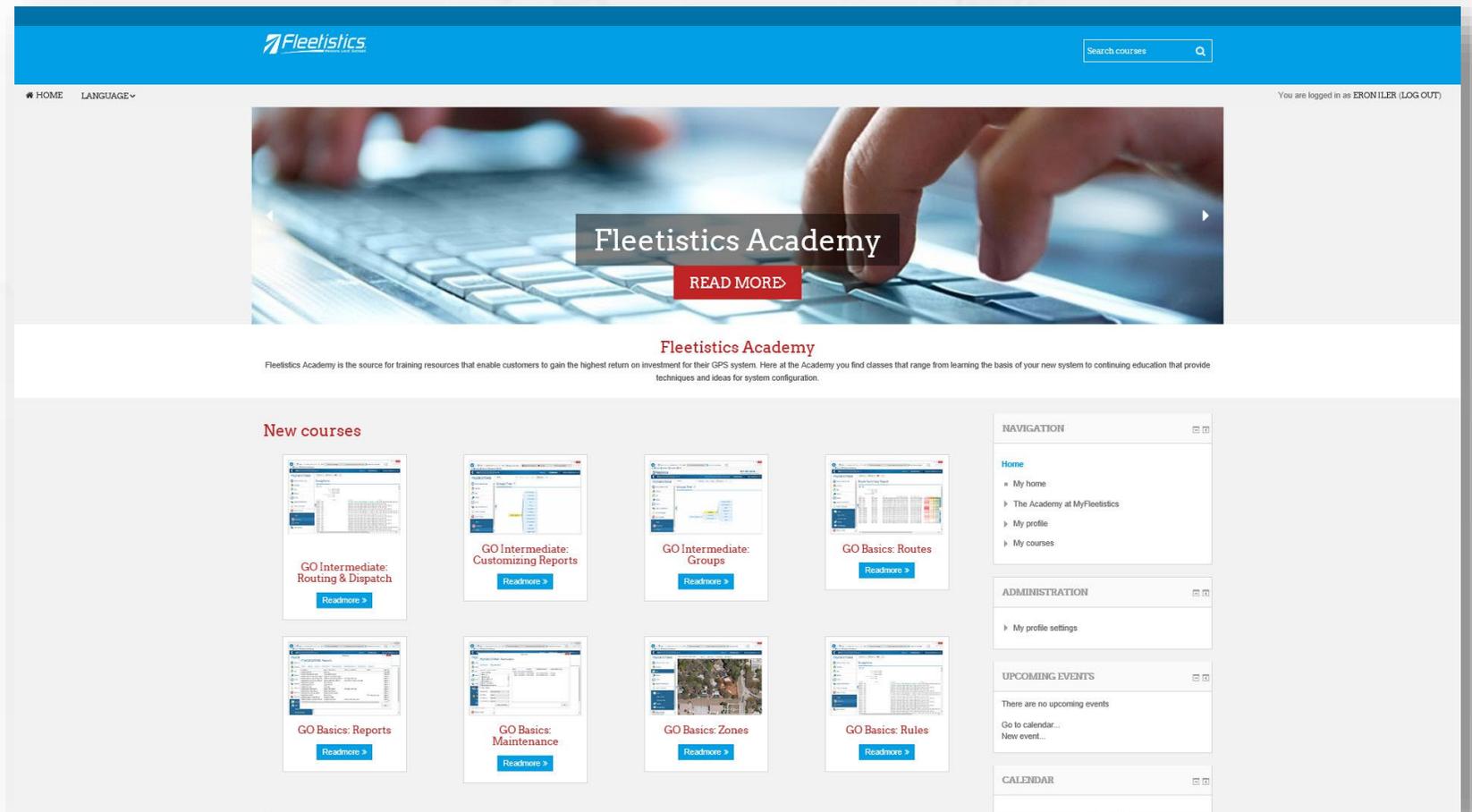
DriveTRAX

- GPS tracking doesn't tell the entire story
- Safety in layers
- Very cost effective
 - 1st year free
- GPS data + audio file sent to customer
- Dashboard & Report



Academy – user learning

- ROI is maximized if employees are well trained to use data
- Fulltime PM is recommended
- Part of mgmt. training
- User & Company report card in dev



Assets, Trailers & Equipment

- Variety of rugged asset trackers
 - MFV
 - Lite UI
- Reduced rates
- Inventory
- Theft
- Wired
- Battery



Customer Service & Training

- Standard support hours 7am to 7pm EST
- Online support from 7pm to 12am EST
- Emergency support from 12am to 7am
- Onsite training
 - National Safety Council Certified Training
- 24/7 online training library
- Weekly webinars
- Fleetistics Academy



Our Road to Success

- Understanding your needs today
- Knowledge to uncover future needs
- Keys to a successful deployment
 - Training: onsite, online videos, webinar, LMS, NSC
 - Installation: Fleetistics or train the trainer
- Telematics Administrator
 - Manage users, vehicles, rules and exceptions, reports etc.
- The right data to the right people at the right time